



**SPECIAL MEETING OF THE CITY COUNCIL OF THE CITY OF SULLIVAN,
ILLINOIS, THURSDAY, MAY 25, 2017**

1. The City Council of the City of Sullivan, Illinois, met in a special session on Thursday, May 25, 2017, at 3:00 p.m. at the Elizabeth Titus Memorial Library, 2 West Water Street, Sullivan. The meeting was called to order by Mayor Short. A roll call was taken.

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|---------------------------|-----------|
| Commissioner Mike Mossman | - present |
| Commissioner Mike Kirk | - present |
| Commissioner Grant Wade | - present |
| Commissioner Jerry Risley | - present |
| Mayor Ann Short | - present |

2. Mayor Short explained that Health Alliance has notified the City that their rates have been lowered by 1.5% from their previous quote. Representatives from CF&H Insurance were present and explained that they weren't able to get information from Health Alliance due to a 14 day freeze placed when a change of agent of record occurs. Mayor Short explained that we would have the same rates regardless of the agent that is used, and it needs to be decided if we should stay with the same agents that the City has been successful with for the past 15 years, or if we should go local with CF&H Insurance.

Emily Santanelli of Wells Fargo requested to approach the Council. She explained that Wells Fargo has been the City's brokers for the past 15 years. She stated that even though she lives about an hour away, she lives in the same town a Brian Loman of CF&H, and she has made several trips to Sullivan in the past few months to work on the City's renewal. She believes that when choosing a broker, it is important to look at more than rates. She explained that their firm shopped Blue Cross and United Health Care to try and get a better rate from Health Alliance. She also helped the City look at a long term strategy and considered options such as a spousal carve out, retiree contributions, changing dental and vision, and employee contributions. She feels confident in her abilities to help guide the City on their insurance decisions.

She also stated that when Health Alliance gets an Agent of Record change, they will not talk to a new agent for 14 days. They have made a policy that they won't give brokers different rates or different commissions. She stated that if anybody was in the position to make a request for rate relief, it would be Wells Fargo. She stated that she would not make promises, but would be honest and tell the truth about what she could offer. Her belief is that the 1.5% rate decrease was not due to a change in agents, but to the bad claims experience that was previously in the City's rate. She explained that she does not sell other insurances, that she only works on employee benefits, and that she promises to make a commitment to the City.

Mayor Short explained that it has been discussed to change employee dependent contributions to 30%, 40%, and 50% over the next three years. Changes to dental and vision coverage has also been discussed, as well as the option of making retirees pay for their coverage just as current employees.

Representatives from CF&H Insurance wanted to let the Council know that they did not intend to say anything bad about another insurance agency. They were simply

stating that they were local and had a better proximity to help the City's employees. They wanted to state that the commissions would stay local and the money would go directly to those who live and work in Sullivan.

Commissioner Kirk questioned if the Council's job was to recommend one of the options from Health Alliance, being either Plan A, B, or C. Mayor Short said that was the point of the meeting, and that the insurance committee recommended Plan C. It was discussed that Plan C would take the employees out of a POS and put them into an HMO, and the difference between those was discussed. A motion was made by Commissioner Kirk and seconded by Commissioner Mossman to move forward with Plan C from Health Alliance (HMO 6250 NS2 100/50 Rx8). Upon roll call being taken, the results were as follows:

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|---------------------------|-------|
| Commissioner Mike Mossman | - yea |
| Commissioner Mike Kirk | - yea |
| Commissioner Grant Wade | - yea |
| Commissioner Jerry Risley | - yea |
| Mayor Ann Short | - yea |

and the motion was declared carried.

3. Mr. Flannell explained that as it stands, CF&H is the City's Agent of Record. With no separate motion or vote, the City would be moving forward with CF&H Insurance as their insurance brokers. To change back to Wells Fargo, it would require another vote of the Council. No motions were made and no action was taken to change from CF&H Insurance, and Mayor Short thanked Ms. Stantanelli for her work and noted the relationship that the City has had with Wells Fargo for the last 15 years.

4. Mr. Flannell gave an update on the tennis court repair issue. The options included sticking with current contract, with an original cost of \$18,560. This option gave no guarantee on the cracks. The City could spend an additional \$15,000 to get a two year warranty on the cracks, although they would eventually reappear. They could also spend an additional \$61,000 for a complete refurbishing, which would come with a rubber surface and a 25 year warranty. Mr. Flannell explained that if a big refurbishing were to be desired, it would require bids to be made, and the process would eliminate tennis for the summer because of the time frame required. Commissioner Mossman explained that it makes sense to stick with the current contract and look at something better down the road with different options. Although no vote was taken, the rest of the Council members were in agreement to move forward with the current contract.

5. Mayor Short explained that the Council received Our Town Sullivan sponsorship information in their packets. Advertising packages included pricing options of \$990, \$1225, and \$1950. Laurie Minor and the Council discussed what these packages would include and the benefits that might be gained from the advertising. Commissioner Kirk explained that he was opposed to spending the money because it wouldn't do anything for the City as a whole. Commissioner Risley explained that he is on the SCED board, and questioned if the SCED already had money budgeted for advertising. Ms. Minor explained that they do have money in the budget, but if that money was spent on this advertising, something else would be left out later in the year. Mayor Short stated that it would be prudent for the City to participate. A motion was

made by Commissioner Risley and seconded by Commissioner Wade to contribute \$500 towards the sponsorship for Our Town Sullivan. Upon roll call being taken, the results were as follows:

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|---------------------------|------------------|
| Commissioner Mike Mossman | - yea |
| Commissioner Mike Kirk | - no |
| Commissioner Grant Wade | - yea |
| Commissioner Jerry Risley | - yea |
| Mayor Ann Short | - yea |

and the motion was declared carried.

6. A motion was made by Commissioner Kirk and seconded by Commissioner Mossman to approve the submitted additional claims. Upon roll call being taken, the results were as follows:

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|---------------------------|-------|
| Commissioner Mike Mossman | - yea |
| Commissioner Mike Kirk | - yea |
| Commissioner Grant Wade | - yea |
| Commissioner Jerry Risley | - yea |
| Mayor Ann Short | - yea |

and the motion was declared carried.

7. A motion was made by Commissioner Risley and seconded by Commissioner Mossman to adjourn to closed session at 3:45 p.m. to discuss the purchase of real property (5 ILCS 120/2(c)(5)). Upon a roll call being taken, the results were as follows:

| | |
|---------------------------|-------|
| Commissioner Mike Mossman | - yea |
| Commissioner Mike Kirk | - yea |
| Commissioner Grant Wade | - yea |
| Commissioner Jerry Risley | - yea |
| Mayor Ann Short | - yea |

and the motion was declared carried.

8. Mayor Short reconvened the meeting at 3:55 p.m.

9. Mayor Short explained that the property at 702 S Patterson Road in Sullivan was being offered to the City for \$6,000. A motion was made by Commissioner Risley and seconded by Commissioner Kirk to move forward with the necessary steps to purchase and acquire the property at 702 S Patterson Road for a price of \$6,000. Upon a roll call being taken, the results were as follows:

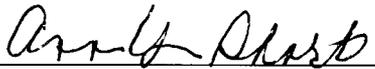
| | |
|---------------------------|-------|
| Commissioner Mike Mossman | - yea |
| Commissioner Mike Kirk | - yea |
| Commissioner Grant Wade | - yea |
| Commissioner Jerry Risley | - yea |
| Mayor Ann Short | - yea |

and the motion was declared carried.

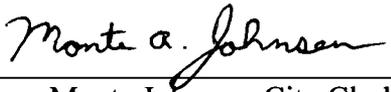
10. A motion was made by Commissioner Mossman and seconded by Commissioner Kirk that the meeting be adjourned. Upon roll call being taken, the results were as follows:

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|---------------------------|-------|
| Commissioner Mike Mossman | - yea |
| Commissioner Mike Kirk | - yea |
| Commissioner Grant Wade | - yea |
| Commissioner Jerry Risley | - yea |
| Mayor Ann Short | - yea |

and the motion was declared carried and the meeting was adjourned at 3:57 p.m.



Mayor Ann Short

Attest 

Monte Johnson, City Clerk